San Antonio FOOD BANK
SERVING SOUTHWEST TEXAS

2015 - 2016 IMPACT REPORT

The mission of the San Antonio Food Bank is to fight hunger in Southwest Texas through food distribution, programs, education, and advocacy.

FOOD FOR TODAY

Meals from our Community Kitchens:
Haven For Hope
Meals – 360,000+
Providence Place
Meals – 34,000+
Community Kitchen
Kids Café Meals – 343,000+
Kids Café Snacks – 94,095
Partner Agencies
Active Partners – 511
Pounds delivered – 40,000,000+
Programs:
Mobile Pantry
Distributions – 544
MP Pounds – 5,883,458

Food Fairs
Distributions – 690
FF Pounds – 11,530,887
Children's Backpack
Backpack Sites – 129
Backpacks delivered – 28,136
Senior Programs
Project HOPE Enrolled – 79,761
HOPE Pounds – 5,800,000+
Kitchen Table / NB Food Bank
Families served – 19,780
Pounds Provided – 2,176,162

FOOD FOR TOMORROW

Agricultural Initiatives:

- Maintained 3 unique, seasonal rotations of crops in our Farm.
- Planted a 2-acre orchard with 71 trees next to the Najim Pavillion, representing 10 fruit and nut varietals.
- Engaged more than 1,000 volunteers in farm and garden initiatives.
- Provided farm-grown products to our own Farmers Markets as well as to a handful of local restaurants.
- Signed a Memorandum of Understanding with the National Park Services to operate a 50-acre farm at Mission San Juan, including a 5-acre demonstration farm.
- Added hydroponics in our greenhouse. This technique uses 90% less water than soil farming, produces 4x the amount of crops in the same space as soil farming, and has 2x the growth rate.

Nutrition Education:

- 12 nutritionists plus a certified chef as a part of this team.
- Targeting children, adults and seniors, the curriculum has 4 core elements according to the USDA guidelines: Dietary Quality, Healthy Cooking, Food Safety and Food Budgeting.
- Taught more than 400 classes a week, targeted at our partner agencies but also to corporate funders and the general public.
- Provided 100+ classes that featured food stamp/budget friendly recipes to clients waiting in the lobby area.
- Taught specific classes for diabetes education and management.
- Prepared 50+ recipes using the product that is available in the warehouse so that agencies can distribute cooking ideas to clients along with the product.

Farmers Markets

Operated 5 Farmers Markets in the area, open a total of 27 times a month:

- Main Plaza
- San Antonio Food Bank
- San Antonio Housing Authority
- Wheatley Middle School
- Sam Houston High School

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THE GIFT OF FOOD

- Sourced a record 63 million pounds of food, receiving the equivalent of a semi-trailer full of food every hour. This number is up 4% over FY15.
- Perishable groceries now represent more than 50% of food distributed from the Food Bank. Increased donations from local retail partners (H-E-B, Whole Foods, Costco, Walmart, and more) by 42%.
- Grew overall produce donations by 7%, highlighted by great partnerships with companies like Catalani, Jack's, and Big State.
- Harvested 32,750 lbs in venison through the Hunters for the Hungry program and continued to maintain strong partnerships with processors across our region who support this program. Total lbs of venison were up 50% in FY16 over FY15 totals.
- Increased the yield by more than 100% from our garden and farm.
- Decreased overall waste by nearly 30%, helping provide an additional 350,000 meals to the community.

THE GIFT OF TIME

- Supported 44,550 volunteers who gave 129,789 hours of service, the equivalent of 62 full-time employees with a savings to the Food Bank of nearly $3M in FY16.
- FY16 saw total number of volunteers grow by nearly 4,000 over FY15 totals.
- Volunteers served in support of many areas and locations across the Food Bank map: two Community Kitchens, the Kitchen Table in New Braunfels, the main warehouse, the gardens and farm, mobile pantry distributions, farmers markets, nutrition classes, events, administrative support, and, of course, lending leadership on our Boards and Committees.
- The organization added a new twist to volunteerism: taking large projects offsite and to a business site directly or even to an offsite location like the Convention Center or a local Church.
- For the second year in row, the Food Bank hosted more than 350+ volunteers as a part of H-E-B's "Tournament of Champions." No other organization has been a volunteer host site for this event more than once.

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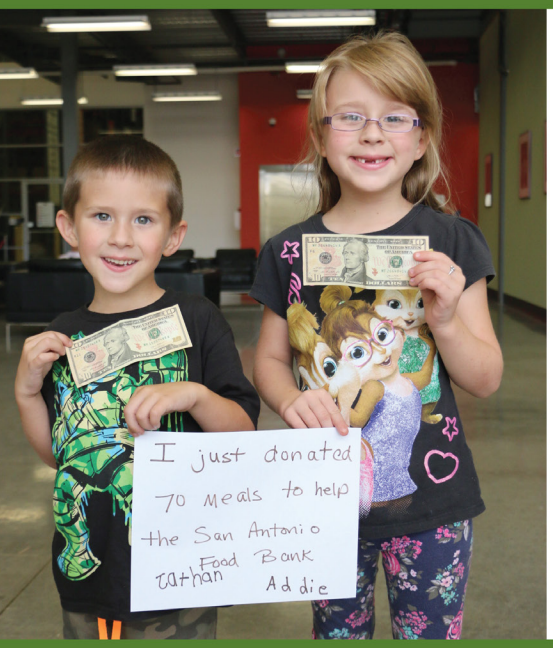

THE GIFT OF MONEY

- **Raised more than $20M in cash donations, including a record $11M in private contributions.**
- **Received nearly 32,000 unique contributions in FY16**
- **Private contributions came to the Food Bank through the following channels:**
  - 40% individuals
  - 25% corporations and organizations
  - 20% foundations
  - 10% local area United Way campaigns
  - 5% miscellaneous
- **The Food Bank continues to receive strong funding from public partners as well:**
  - City of San Antonio & Bexar County
  - Many other regional counties in the 16-county service area
  - Texas Department of Agriculture & United States Department of Agriculture

THE GIFT OF VOICE

- **Secured more than $2M in donated television time in FY16, the majority of it featuring Eric Cooper and aspects of our mission, outreach, and programming.**
- **Had print media coverage in nearly all 16 regional counties, across Texas, and nationally.**
- **In the arena of social media, the Food Bank has more than 25,000 followers.**
- **Increased Facebook followers by 25% over FY15 numbers.**
- **Eric Cooper spoke on Capitol Hill about the importance of continued support for childhood nutrition programs.**
- **Conducted a handful of visits to DC and dozens to Austin to advocate for effective public policy.**
- **Engaged thousands of individuals in supporting our "Call to Action" requests for legislative support on key hunger issues.**
- **Hosted the USDA Southwest Regional Conference at the Food Bank.**
- **Continued the strong efforts of building Food Policy Councils in all 16 counties of our region, visiting key County and City officials in communities across our territory.**

FOOD FOR A LIFETIME

Texas Second Chance: Warehouse Training Program

In partnership with the Texas Department of Criminal Justice and the Wyndham School District, trustees from Fabian Dale Dominguez State Jail and Ruben M Torres Unit in Hondo participate in the Food Bank's Texas Second Chance program. The program is designed to provide trustees with the skills necessary for successful and safe work on a warehouse team, as well as forklift certification.

Each class starts with **22 students**, who invest **100 hours of class time** and contribute over **6,000 hours of on the job training in the warehouse**. Last year we had **3 class cohorts**.

Culinary Training Programs

Taught **109 classes** with **129 students** in our Culinary Training Program. We had a total of **46 graduates**, 20 of which were from the Texas Second Chance Program (noted above).

The program offers hands on experience in production kitchens on top of classroom instruction.

We bring guest chefs and experts in from such partners as Groomer's Seafood, Sysco, and Ecolab. Graduates also earn a ServSafe food handler certification valid for 3 years – a much needed and desirable credential in the food industry.

The students have networking opportunities where they get hands on experience with food prep for the Culinary Institute of America's Latin Flavor Conference and learn about culinary equipment and products at Ace Mart's Customer Appreciation Celebration.

We also connect students with our workforce development staff to support graduates with developing resumes and job interviewing skills.

Workforce Development

The Workforce Development team's goal is to lower unemployment by giving our clients the knowledge and resources to become self-sufficient and fully employed.

Last year, Workforce Development received 654 referrals from Client Services and conducted 491 client interviews. We completed 4,955 phone follow ups and 666 in person follow up interviews.

We were able to successfully assist in the workforce job placement of 131 individuals.

An important component to our client's development is our ability to provide one-on-one Case Management training opportunities in:

- Job Readiness Classes
- Mock Interviews
- Resume and Cover Letter Assistance
- Direct Connections with Potential Employers

Last year we conducted 27 trainings with 155 participants.

Our Mission

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